

## Message Text

CONFIDENTIAL

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ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W

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O 101545Z DEC 74

FM AMEMBASSY GEORGETOWN

TO SECSTATE WASHDC IMMEDIATE 653

C O N F I D E N T I A L GEORGETOWN 2169

EXDIS

E.O. 11652: GDS

TAGS: EINV, EMIN, GY

SUBJECT: REYNOLDS GUYANA

DEPT PASS OPIC

REF: GEORGETOWN 2162

1. AS OF 1000 WE HAVE NO REPEAT NO WORD ON MEETING WITH PM BURNHAM, ALTHOUGH LIONEL LUCKHOO TOLD ME AFTERNOON DEC 9 HE HAD SPOKEN TO BURNHAM BY PHONE (PARA 5 REFTEL) AND BURNHAM HAD SAID HE WOULD PHONE ME THAT EVENING AS SOON AS HE RETURNED TO GEORGETOWN FROM BELFIELD. WHEN I SAW MINISTER JACK AT AYACUCHO CEREMONY, HE SAID ONLY THAT HE HAD COMPLETED ANALYSIS AND PRESENTATION FOR PM AND CABINET AND WOULD LET ME KNOW LATER WHEN PM COULD SEE US. LATER IN CONVERSATION, JACK SAID HALF IN JEST HE REALLY HOPED TO ACHIEVE AGREEMENT WITH REYNOLDS IF ONLY TO ESTABLISH FOR RECORD THAT HE IS CAPABLE OF COMING TO AMICABLE TERMS WITH A FOREIGN INVESTOR.

2. MEANTIME, DEC 9 FONOFF HAD SENT OVER TO CONSULAR SECTION FOR U.S. VISAS PASSPORTS FOR MINISTER AND MRS. JACK WITH VAGUE INDICATION THEY MIGHT BE TRAVELING THIS WEEK. I THEREFORE ASKED JACK ABOUT HIS TRAVEL PLANS AND WHETHER WE COULD BE HELPFUL IN ANY WAY WITH CUSTOMS, MEETINGS WITH USG OFFICIALS, ETC. JACK SAID GETTING U.S. VISAS WAS MERELY QUOTE INSURANCE UNQUOTE SINCE HE WAS TRAVELING DIRECTLY TO LONDON NEXT WEEK, BUT MIGHT RETURN VIA NEW YORK. HE HAD NO FIRM PLAN AT THIS STAGE, HOWEVER, TO

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VISIT U.S.

3. THEN, HALF JOKING, JACK SAID HE MIGHT BE GOING TO U.S. TO MEET WITH OFFICERS OF KAISER, SINCE GOG HAD PUT OUT FEELER TO KAISER ABOUT COMING IN WITH GUYBAU AS JUNIOR PARTNER. HE REMARKED JAMAICANS HAD TOLD GOG THAT IF THEY WANTED PARTNER, KAISER WOULD BE THEIR BEST BET, BASED ON GOJ EXPERIENCE IN NEGOTIATIONS WITH THE SEVERAL TRANSNATIONALS THIS YEAR.

4. COMMENT: RECALLING JACK'S SEVERAL ATTEMPTS DURING TALKS LAST WEEK TO QUOTE SELL UNQUOTE IDEA OF SPLITTING KWAKWANI AND EVERTON, LEAVING LATTER IN REYNOLDS CONTROL, AND ALSO THE FACT THAT ONE ELEMENT OF GOJ-KAISER DEAL INVOLVED EXPANSION OF ALUMINA PRODUCTION, PRESUMABLY LOOKING AHEAD TO INSTALLATION OF JOINT GUYANA-JAMAICA-TRINIDAD ALUMINUM SMELTER, AN APPROACH TO KAISER BY GOG AT THIS STATE WOULD BE LOGICAL MOVE BY GOG. IT WOULD LIMIT FOREIGN INVESTOR INVOLVEMENT IN SMELTER PROJECT TO SINGLE TRANSNATIONAL, AND TO ONE WHICH HAS SHOWN, SO FAR AT LEAST, GREATER FLEXIBILITY IN DEALING WITH CHANGED FACTS OF LIFE. AT SAME TIME, IF GOG IS SERIOUS ABOUT TRYING TO INTEREST KAISER IN INVESTING IN JOINT VENTURE A SATISFACTORY SETTLEMENT WITH REYNOLDS WOULD CERTAINLY MAKE THE PROSPECT MORE ATTRACTIVE.  
KREBS

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## Message Attributes

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